

### **Corporate Policy**

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### 1. Introduction

Salmat Limited and its related bodies corporate\* (**we, our, us**) recognise the importance of protecting the privacy and the rights of individuals in relation to their personal information this includes existing and prospective customers of our clients, potential and existing employees and contractors whom Salmat collects personal information from or is provided with such information from our clients. This document is our privacy policy and it tells you how we collect and manage your personal information.

We respect your rights to privacy under the Privacy Act 1988 (Cth) (**Act**) and we comply with all of the Act's requirements in respect of the collection, use, management, disclosure, quality, security, access and correction of your personal information.

(\* Includes Salmat Digital Pty Limited, Salesforce Australia Pty Limited, Salmat Mediaforce Pty Limited, Local Direct Network Pty Limited, Lasoo Pty Limited, Messagenet Pty Limited, Netstarter Pty Limited. Salmat Services Inc Philippines, Salesforce New Zealand Limited and VeCommerce Limited)

### 2. What is your personal information?

When used in this privacy policy, the term "personal information" has the meaning given to it in the Act. In general terms, it is any information that can be used to personally identify you. This may include your name, address, telephone number, email address, credit card details, account number, and profession or occupation. If the information we collect personally identifies you, or you are reasonably identifiable from it, the information will be considered personal information

## 3. What personal information do we collect and hold?

We may collect the following types of personal information:

- name:
- mailing or street address;
- email address and telephone and facsimile number;
- age or birth date;
- system access passwords;
- profession, occupation or job title;
- details of the products and services you have purchased from us or our customers (on whose behalf we may provide products or services) or which you have enquired about, together with any additional information necessary to deliver those products and services and to respond to your enquiries;
- Credit card details;
- Details of your credit worthiness and credit history;
- In the case of website such as our Lasoo website, your account password, how you use the website, and information regarding your browsing activity when you visit the website;
- any additional information relating to you that you provide to us directly through our websites or indirectly through use of our websites or online presence, through our representatives or otherwise; and
- information you provide to us through our service centre, customer surveys or visits by our representatives from time to time.

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It is important to appreciate that much of the personal information we collect and hold is done so by us when we are acting as the "agent" or service provider of our customer. For example, we operate call centres on behalf of many Australian companies, from retailers to banks and other institutions. When you contact one of our operators at a call centre, you may not necessarily be aware that the call centre is operated by a Salmat entity on behalf of our customer. We have set out in the Annexure to this policy some more detail around the information we may collect and hold in respect of each of our key businesses. Please read this carefully.

We may also collect some information that is not personal information because it does not identify you or anyone else. For example, we may collect anonymous data or aggregated information about how users use our websites. We do not re-identify this information to turn it into personal information.

### 4. How do we collect your personal information?

Personal information is only collected by lawful and fair means in accordance with the Act. We collect your personal information directly from you unless it is unreasonable or impracticable to do so. When collecting personal information from you, we may collect in ways including:

- through your access and use of our website, or websites hosted by us;
- through your use of telephone and mobile communication (including but not limited to fixed line IVR services, SMS and MMS);
- through your use of electronic devices including tablets, supplied by us to you, or otherwise connecting to our systems in order to facilitate and enable you to provide services to us;
- during conversations between you and our representatives;
- during correspondence between you and our representatives, including electronic correspondence; or
- when you complete an application, contract or purchase order.

Some of the personal information Salmat holds or deals with is not actually collected by Salmat. Because Salmat is an outsourced service provider, much of the data and personnel information it deals with is provided to it by its clients, and has not actually been directly collected by Salmat from the individual concerned.

It is impracticable for us to collect information directly from you when we are acting as the "agent" or service provider of our client, our client has already collected the relevant information from you (or another third party), and our client has provided it to us for our use in providing services to or on behalf of our client. For example, we act on behalf of many customers in sending email and SMS communications. To enable us to do so we may use our customer's database of personal information which our customer has supplied to us. It is impracticable for us to "recollect" this information from you directly before we use as requested by our client.

In respect of personal information which is provided to us by our clients, we do seek client assurances that all such personal information has been collected lawfully and in compliance with the Privacy Act and that all required consents have been obtained for, and disclosure statements made in respect of, the intended use of that personal information. Salmat however will not be responsible for, and accepts no liability in respect of, any failure by a client to do so.

We may also collect personal information from third parties who are not our clients including for example, from third party companies such as data providers and brokers, credit reporting bodies, law enforcement agencies and other government entities.



### 5. Cookies and Digital Services

We provide information and services ourselves and on behalf of our clients through a range of digital and online services including websites, apps, email, online advertisements, and social media profiles ("Digital Services"). These services may be operated by us to provide a consistent experience, personalise your use of each of those services and to provide targeted marketing.

In some cases we may also collect your personal information through the use of cookies. A cookie is a piece of information that allows the server to identify and interact more effectively with your device. The cookie assists us in maintaining the continuity of your browsing session (e.g. to maintain a shopping cart) and remembering your details and preferences when you return. It also enables us to keep track of products or services you view so that, if you consent, we can send you news about those products or services. We also use cookies to measure traffic patterns, to determine which areas of our website have been visited and to measure transaction patterns in the aggregate. We use this to research our users' habits so that we can improve our online products and services. Other technologies that may be used with Digital Services include web beacons (which may operate in conjunction with cookies), Flash local stored objects and JavaScript. Some of these cookies and other technologies are consistent across our digital services, allowing us and the other providers of these services to understand you better and provide a more consistent experience across these services. You can configure your web browser to reject and delete cookies and block JavaScript but you may limit functionality of our services. You can control your preferences regarding Flash local stored objects at

http://www.macromedia.com/support/documentation/en/flashplayer/help/settings manager07.html.

Our systems record a variety of information in relation to interactions with our Digital Services. This can include information about software versions used, device identifiers (like IP address), location data (where available and not disabled by the user), dates, times, file metadata, referring website, data entered and user activity such as links clicked.

In some instances, we may use third-party advertising companies to serve ads when you visit our websites. These companies may use information (not including your name, address, email address, or telephone number) about your visits to our websites and other websites in order to provide advertisements about goods and services of interest to you.

# 6. What happens if we can't collect your personal information?

If you do not provide us with the personal information described above, some or all of the following may happen:

- we may not be able to provide the requested products or services to you, either to the same standard or at all, or we may not be able to supply services to our clients which will enable our clients to do the same; or
- we may not be able to provide you with information about products and services that you may
  want, including information about discounts, sales or special promotions, or we may not be able
  to supply services to our clients which will enable our clients to do the same; or
- we may be unable to tailor the content of our websites to your preferences, or we may not be able to supply services to our clients which will enable our clients to do the same; or
- if you are a client of ours, we may not be able to provide you with the products and services you require; or
- if you are a contractor to us, you may not be able to provide your services to us.

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# 7. For what purposes do we collect, hold, use and disclose your personal information?

We collect personal information about you so that we can perform our business activities and functions and to provide best possible quality of customer service to you and to enable us to provide products and services to our clients.

We collect, hold, use and disclose your personal information for the following purposes, in each case, either on our own behalf or when acting on behalf of a client:

- to provide products and services to you and our clients and to send communications requested by you and/ or our clients;
- to answer enquiries and provide information or advice about existing and new products or services;
- to administer competitions and games of chance;
- to provide you with access to protected areas of our websites;
- to assess the performance of our websites and to improve the operation of our websites;
- to conduct business processing functions including providing personal information to our related bodies corporate, clients, contractors, service providers or other third parties;
- to assess the provision of, and provide credit, to you;
- for the administrative, marketing (including direct marketing), planning, product or service development, quality control and research purposes of Salmat, its related bodies corporate, clients, contractors or service providers:
- to provide your updated personal information to our related bodies corporate, clients, contractors or service providers;
- to update our records and keep your contact details up to date;
- to process and respond to any complaint made by you; and
- to comply with any law, rule, regulation, lawful and binding determination, decision or direction of a regulator, or in co-operation with any governmental authority of any country (or political subdivision of a country).

We may also use your personal information for the other purposes related to those described above which would be reasonably expected by you.

Except as provided below, your personal information will not be shared, sold, rented or disclosed other than as described in this Privacy Policy. We do not disclose personal information we obtain when acting on behalf of one client, to any other client, unless directed by the client.

Salmat sometimes handles personal information relying on exemptions under the Privacy Act, for example in relation to (i) employee records; (ii) related bodies corporate; (iii) provision of services to State or Territory authorities; and (iv) operations outside Australia relating to personal information of non-Australians. Any permitted handling of personal information under such exemptions will take priority over this Privacy Policy to the extent of any inconsistency.



## 8. To whom may we disclose your information?

We may disclose your personal information to:

- our employees, related bodies corporate, clients, contractors or service providers for the
  purposes of operation of our websites or our businesses, fulfilling requests by you, and to
  otherwise providing products and services to you and our clients including, without limitation, web
  hosting providers, IT systems administrators, mailing houses, couriers, payment processors, data
  entry service providers, electronic network administrators, debt collectors, and professional
  advisors such as accountants, solicitors, business advisors and consultants;
- suppliers, clients and other third parties with whom we have commercial relationships, for business, marketing, credit reporting and related purposes;
- some websites, including <a href="www.Lasoo.com.au">www.Lasoo.com.au</a> use third party advertising companies to serve advertisements to you when you visit the site. These companies may use information about your visits to the website and other unrelated websites in order to provide advertisements and goods and services of possible interest to you. For example, Lasoo enables Google as a third party vendor. Google uses cookies to serve advertisements on Lasoo by its use of DART cookies; and
- any organisation for any authorised purpose with your express consent.

We may combine or share any information that we collect from you with information collected by any of our related bodies corporate. Our clients may do likewise.

### 9. Direct marketing materials

We may send you direct marketing communications and information about our products and services that we, or our clients, consider may be of interest to you. These communications may be sent in various forms, including mail, SMS, fax and email, in accordance with applicable marketing laws, such as the *Spam Act 2003* (Cth). At any time you may opt-out of receiving marketing communications from us by contacting us (see the details below) or by using opt-out facilities provided in the marketing communications and we will then ensure that your name is removed from our mailing list (or where are using a mailing list provided by our client, we will pass your request on to our client).

We do not provide your personal information to other organisations for the purposes of direct marketing (see also our use of cookies). However, where we are engaged by our clients to act on their behalf in collecting personal information then we will pass that personal information on to our client.

# 10. How can you access and correct your personal information?

You may request access to any personal information we hold about you at any time by contacting us (see the details below). Where we hold information that you are entitled to access, we will try to provide you with suitable means of accessing it (for example, by mailing or emailing it to you). We may charge you a fee to cover our administrative and other reasonable costs in providing the information to you and, if so, the fees will be \$30 per hour of time spent. We will not charge for simply making the request and will not charge for making any corrections to your personal information.

There may be instances where we cannot grant you access to the personal information we hold. For example, we may need to refuse access if granting access would interfere with the privacy of others or would result in a breach of confidentiality. If that happens, we will give you written reasons for any refusal.

If you believe that personal information we hold about you is incorrect, incomplete or inaccurate, then you may request us to amend it. We will consider if the information requires amendment. If we do not agree that there are grounds for amendment then we will, where possible and practicable, add a note to the personal information stating that you disagree with it.

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# 11. What is the process for complaining about a breach of privacy?

If you believe that your privacy has been breached, please contact us using the contact information below and provide details of the incident so that we can investigate it.

Our procedure for investigating and dealing with privacy breaches is to ascertain all relevant facts and correspond with those involved (including where relevant our clients), reach a view as to the existence, scope and cause of the issue, and where relevant and appropriate, implement corrective or rectification measures.

A request for access to the personal information held by Salmat concerning an individual can be made by that individual to Salmat's Privacy Officer on the numbers or address mentioned below or, in cases where Salmat is acting on behalf of a client, to Salmat's client. A fee may apply, the amount of which will be advised at the time of application.

# 12. Do we disclose your personal information to anyone outside Australia?

We may disclose personal information to our related bodies corporate and third party suppliers and service providers located overseas for some of the purposes listed above. Some of our employees are located overseas.

Except where specific individual consent has been obtained under APP 8.2(b), we take reasonable steps to ensure that the overseas recipients of your personal information do not breach the privacy obligations relating to your personal information.

We may disclose your personal information to entities located outside of Australia, including the following:

- our related bodies corporate, located in New Zealand, Philippines, Hong Kong, and Sri Lanka;
- our data hosting and other IT service providers, located in United States of America, New Zealand, Philippines, Hong Kong and Sri Lanka and India;
- our clients and their related entities located in foreign countries, to the extent that we are acting
  on their behalf or at their direction in using, storing, or collecting your personal information.
   Applicable foreign countries include United States of America, Canada, New Zealand,
  Philippines, Hong Kong, Great Britain, Singapore, and Sri Lanka and India.

### 13. Security

We take reasonable steps to ensure your personal information is protected from misuse and loss and from unauthorised access, modification or disclosure. We may hold your information in either electronic or hard copy form. Personal information is destroyed or de-identified when no longer needed.

As our website is linked to the internet, and the internet is inherently insecure, we cannot provide any assurance regarding the security of transmission of information you communicate to us online. We also cannot guarantee that the information you supply will not be intercepted while being transmitted over the internet. Accordingly, any personal information or other information which you transmit to us online is transmitted at your own risk.



#### 14. Lasoo.it

Lasoo.it is designed to help make shopping more social. It makes it easier to share and compare products with your friends. If you use this app:

- 1. Your account name and username and any display photo or image attached to your user name will become public information. Whilst you may amend this information, it is available in the public domain.
- 2. Your comments and uploads will become public information. Content that is uploaded by you, including information, material, comments, views, video, photos, audio etc will be made available to all app users and will be attached to your display name and display picture. If you do not wish for your content to be made public please do not upload it or import it.
- 3. Even if you chose to cancel your account or if your account is otherwise terminated by us, all of your user content may remain available even after your account has been cancelled.
- 4. When you upload content you give us irrevocable permission irrespective of time, location or account status to use that content and make it available to all app users and effectively the public at large.

#### 15. Links

Our website may contain links to other websites operated by third parties. We make no representations or warranties in relation to the privacy practices of any third party website and we are not responsible for the privacy policies or the content of any third party website. Third party websites are responsible for informing you about their own privacy practices.

### 16. Credit Reporting Privacy Policy

This Credit Reporting Privacy Policy describes our practices in connection with information we collect and hold about individuals when providing commercial credit, in particular:

- information we collect and hold about individuals who are directors of a company, when providing commercial credit to that company;
- information we collect and hold about individuals who provide a personal guarantee to us in relation to commercial credit we provide to a company; and
- information we collect and hold about individuals who are obtaining that credit for their own business purposes as sole traders or partners in a partnership.

In this Credit Reporting Privacy Policy, "credit-related personal information" means one or more of "credit information", "credit eligibility information", "credit reporting information" or "regulated information", as those terms are defined in the Privacy Act.

When you apply for or obtain or guarantee credit from us, the credit-related personal information that we collect from you includes information that identifies you, such as your name, postal address, email address and date of birth and your driver's license number.

We may exchange credit-related personal information about you with credit reporting bodies (CRBs) for the purposes of assessing commercial credit applications from you or companies of which you are a director, and also to assess whether to accept a guarantee from you.

We use the information we collect from and about you for account management and administrative purposes directly related to the provision or management of the commercial credit we provide to you or to companies of which you are a director.



We may also report defaults in payment terms or guarantee commitments in relation to commercial credit to CRBs. We may also disclose your credit-related personal information to any guarantor of your obligations to us.

We may also use the information we collect from and about you to:

- collect overdue payments;
- assign debts; and
- create assessments and ratings of your credit worthiness.

We may disclose your credit-related personal information to our related bodies corporate and third party suppliers and service providers located outside Australia, for the purposes set out in this Credit Reporting Privacy Policy. Further details about such overseas disclosures are set out in section 12 of this Privacy Policy.

For information about the following topics in relation to our handling of credit-related personal information please refer to the applicable section of our Privacy Policy (of which this Credit Reporting Privacy Policy comprises a part):

- Access and Correction see section 10;
- Complaints see section 11;
- Disclosure outside Australia see section 12; and
- Security see section 13.

### 17. Contacting us

If you have any questions about this privacy policy, any concerns or a complaint regarding the treatment of your privacy or a possible breach of your privacy, please use the contact link on our website or contact our Privacy Officer using the details set out below.

We will treat your requests or complaints confidentially. Our representative will contact you within a reasonable time after receipt of your complaint to discuss your concerns and outline options regarding how they may be resolved. We will aim to ensure that your complaint is resolved in timely and appropriate manner.

Please contact our Privacy Officer at:

Att: Privacy Officer Salmat Limited Level 3, 116 Miller Street North Sydney NSW 2060 Australia

Phone: (02) 9928 6500 Fax: (02) 9928 6652

E-mail: privacy@salmat.com.au

For all other enquiries not relating to privacy matters, please email info@salmat.com.au

### 18. Changes to our privacy policy

We may change this privacy policy from time to time. Any updated versions of this privacy policy will be posted on our website.

This privacy policy was last updated on 30 April 2014.

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### 19. ANNEXURE

### **Specific examples of Personal Information held by Salmat**

<b>Business Activity</b>	Types of Personal Information held and/ or collected
Letterbox operations	Contracted walker and area representative name, address, contact details, location details relating to services provided, payment details including bank account details
	<ul> <li>Driver name, address, contact details, location details relating to services provided, payment details including bank account details</li> </ul>
	Other service providers name, address, contact details, location details relating to services provided, payment details including bank account details
	Customer name, address and other contact details, details of the products and services purchased from us or which you have enquired about, together with any additional information necessary to deliver those products and services and to respond to your enquiries
Field sales operations	<ul> <li>Contracted sales agents and senior sales agents name, address, contact details, location details relating to services provided, payment details including bank account details, details of sales made and other related information.</li> </ul>
	Customer name, address and other contact details, details of the products and services purchased from us or which you have enquired about, together with any additional information necessary to deliver those products and services and to respond to your enquiries
Competition management	Entrant name, address, contact details, personal information submitted as a part of the competition entry.
Messagenet services	<ul> <li>SMS, mobile telephone number, and other contact details, details relevant to the service provided (for example, where our client is a medical centre, we would know who the customers of that medical centre are)</li> </ul>
Email marketing services, data analysis and management services	<ul> <li>Name, address, date of birth, Email addresses, other contact information, purchase information, websites visited, purchasing trends, interests, profile information, census data, and other information supplied to us by our clients or data providers and brokers.</li> </ul>
Website development and hosting	Website user/ consumer details, name, address, contact details, payment details including bank account details, credit card information, purchase history, purchase trends, enquiries and other information provided by the website user
Call centre services	<ul> <li>name, address, contact details, payment details including bank account details, credit card information, purchase history, purchase trends, enquiries, problems experienced, customer service issues, insurance policy details, referral advisor details, claim information, subscription details, email information, invoices, survey information.</li> </ul>
	Where we are given access directly to our clients systems, we have access to the personal information held in those systems. For example, we may operate a call centre of a bank, retailer, health provider etc.

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<b>Business Activity</b>	Types of Personal Information held and/ or collected		
E Learning	<ul> <li>name, address, contact details, results of courses undertaken, and knowledge development</li> </ul>		
Speech solutions	<ul> <li>name, address, contact details, passwords, or other personal identifiers such as voice recognition details.</li> </ul>		
BPO – back office services	<ul> <li>name, address, contact details, payment details including bank account details, credit card information, purchase history, purchase trends, enquiries, problems experienced, customer service issues.</li> </ul>		
	<ul> <li>Where we are given access directly to our clients systems, we have access to the personal information held in those systems.</li> </ul>		
	Help desk and other customer issues support as required.		
Physical Site security	Surveillance camera data		
Credit reporting in relation to commercial credit	See Section 16 of this Policy		